



17 February 2009

PRICING OBJECTIVE

To outperform the cash market for sorghum during a typical sorghum marketing season.

BENCHMARK

The average Daily Cash Price between the the 15th of March and the 30th of September.

SORGHUM SPECIALIST

Malcolm McMahon

** Information about Malcolm can be found at www.emerald-group.com.au

A CLEAR TRANSPARENT OBJECTIVE

FOB POOL RETURNS

Region	Grade	Pool Return
Brisbane	SOR1	\$250.00
Newcastle	SOR1	\$250.00
Gladstone	SOR1	\$245.00
Mackay	SOR1	\$245.00

MANAGEMENT PLAN

PRICING

20 - 40%	Harvest Pricing Guarantee of 20% with a maximum of 40% of the pool to be priced in the March to May harvest period.
20 - 40%	Harvest Pricing Hedged - ASX Sorghum or CBOT Corn As receivals take place into the pool a guarantee of 20% and a maximum of 40% of the pool will be hedged in either the ASX sorghum futures contract or the CBOT corn contract.
20 - 40%	August to November Pricing To ensure participants get the opportunity to partake in any rally as the result of offshore weather concerns or tightening feed grain supplies the marketing plan will include a guaranteed minimum of 20% priced post August and a maximum of 40%.

PHYSICAL MARKETING

Japanese Market

A clear exportable surplus for this season's crop will ensure that the export market to Japan in particular will be an important market for sorghum. Volume will be priced into this market utilising Emerald's strategic relationships.

Domestic Stockfeeders

Stockfeed industry will remain vital consumers of sorghum this harvest - unlike previous season we anticipate less volume moving south into Victorian markets but still see substantial activity into Central West NSW through to Central Queensland. Emerald's long standing linkages in this sector are vital.

FLEXIBILITY TO MEET TAXATION AND CASH FLOW REQUIREMENTS

POOL PAYMENT METHODS

Payment Method	Harvest	Jul-09	Nov-09
HARVEST LOAN	70%	TOP UP	FINISH
FLEXIBLE LOAN	UP TO 70%	TOP UP	FINISH
HARVEST ADVANCE	63.00%	TOP UP	FINISH
JULY ADVANCE		80%	FINISH
DISTRIBUTIONS		50%	FINISH

FINLAY GRAIN SERVICES FOR ACCESS IN SOUTHERN QLD AND NORTHERN NSW

FOBBING ADJUSTMENT

Port	Receival Fee (Graincorp/AWB)	Fobbing Deduction
Brisbane	\$5.90	\$37.84
Newcastle	\$5.90	\$34.34
Gladstone	\$5.90	\$37.84
Mackay	\$5.90	\$37.84

FINANCE COSTS

Harvest Advance Finance Estimates

		Grade	Finance Cost
Interest	6.90%	SOR1	\$4.00
Underwriting	\$2.50/mt		

All prices are in Australian dollars (AUD) and are Free On Board (FOB). Estimates are as at the above date shown and NACMA delivery locations need to be taken into account. For full terms and conditions refer to Emerald Group Australia website www.emerald-group.com.au or call 1300 880 432

For more information call 07 4671 3612 (if in Northern NSW or Southern Qld); or 1300 880 432 (in other areas); or visit www.emerald-group.com.au